## DEED OF TRUST AND SECURITY AGREEMENT WITH ASSIGNMENT OF RENTS (Douglas County)

THIS DEED OF TRUST AND SECURITY AGREEMENT WITH ASSIGNMENT OF RENTS (hereinafter referred to as "this Agreement") is made this 22μρ day of 4μ6μ57 , 1983, by and among MATT ROSS DEVELOPMENT CORPORATION, a California corporation, as trustor and debtor ("Trustor"), SILVER STATE TITLE COMPANY, as Trustee ("Trustee"), and VIRGINIA BEACH FEDERAL SAVINGS AND LOAN ASSOCIATION, as beneficiary and secured party ("Beneficiary"), which has its chief place of business at

## WITNESSETH:

- 1. COLLATERAL. The collateral which is encumbered hereby ("the Collateral") is certain real and personal property situate in Douglas County, Nevada. The Collateral consists of the real property described in Exhibit "A" attached hereto and by this reference made a part hereof ("the Property") together with all tenements, hereditaments, appurtenances, easements, water rights, reversions, remainders, mineral, oil, and gas rights and profits appurtenant thereto, used in connection therewith, or any portion thereof; and the following:
- (a) All buildings, structures, improvements, appurtenances, furniture, furnishings, fixtures, equipment, building materials, and other personal property, which have been constructed or brought upon, the Property, or used, or intended to be used in connection therewith, including, but not limited to, equipment, appliances, machinery, engines, boilers, incinerators, apparatus, heating and air-conditioning systems, plumbing fixtures, floor and wall coverings, including all replacements and additions thereto; and
- (b) All of the estate and interest, and any claim in law or in equity, which Trustor may hereafter acquire in the Collateral; and
- (c) The rents, royalties, issues, profits and income of the Collateral, and all rights of Trustor under all present and future leases affecting the Collateral; and
- (d) All proceeds and claims arising on account of any damage to, or taking of, the Collateral, or any part thereof, and all claims for relief and recoveries for any loss or diminution in value of the Collateral; and
- (e) All of Trustor's general intangibles relating to the development or use of the Collateral, including, but not limited to, all governmental approvals and permits relating to construction of improvements on the Property; and

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(f) All construction contracts, subcontracts, plans and specifications, architectural drawings, models, and renderings of every kind, relating to the Collateral, which are hereby assigned to Beneficiary by Trustor.

That portion of the Collateral which is real property is herein sometimes referred to as "the Real Property Collateral" and that portion of the Collateral which is personal property is herein sometimes referred to as "the Personal Property Collateral".

- 2. CREATION OF SECURITY INTEREST IN THE COLLATERAL. Pursuant to Chapter 107 of the Nevada Revised Statutes and Article 9 of Chapter 104 of the Nevada Revised Statutes, Trustor grants to Trustee, in trust, with power of sale, the Collateral for the purpose of securing the obligations described in Paragraph 3 hereinbelow.
- 3. OBLIGATIONS SECURED. The security interest in the Collateral hereby granted is for the purpose of securing the following described obligations:
- (a) Payment of Trustor's indebtedness and performance of Trustor's obligations under a promissory note of even date herewith, in the principal amount of ONE MILLION NINE HUNDRED SEVENTY-SIX THOUSAND AND NO/100THS DOLLARS (\$1,976,000.00), with interest thereon according to the terms thereof, which is made by Trustor payable to Beneficiary, or order, ("the Note"), and any and all extensions, modifications or renewals thereof;
- (b) Performance of each and every obligation contained in the Loan Agreement of even date herewith ("the Loan Agreement") wherein Trustor is borrower and Beneficiary is lender, which loan is evidenced by the Note, and the performance of each and every obligation contained in the other loan documents executed in connection with the Loan Agreement;
- (c) Performance of each agreement of Trustor incorporated herein by reference or contained herein;
- (d) Payment of such additional sums and interest thereon which may be hereafter loaned by Beneficiary to Trustor, its successors or assigns, when such additional sums loaned to Trustor are evidenced by a promissory note or notes reuiting that they are secured by this Agreement;
- (e) Payment of the expenses and costs incurred or paid by Beneficiary in the preservation, enforcement and realization of the rights of Beneficiary hereunder or under any of the other obligations secured hereby including, but not limited to, attorney's fees, court costs, other litigation expenses and foreclosure expenses;
- (f) Payment of the expenses and costs incurred or paid by Beneficiary to preserve, maintain, and rehabilitate the Collateral;
- (g) Payment of the expenses and costs incurred or paid by Beneficiary in performing the duties of Trustor pursuant to the obligations secured hereby or under this Agreement for the account of Trustor;
- (h) The performance of each and every obligation of Trustor as lessor under any and all leases executed in connection with the Collateral.
- 4. CLASSIFICATION OF PERSONAL PROPERTY COLLATERAL. Trustor acknowledges that at the time the security interest created hereby

attaches, the Personal Property Collateral consists of inventory, fixtures, equipment, and general intangibles.

- The occurrence of any of the following DEFINITION OF DEFAULT. shall be a default under this Agreement by Trustor:
- (a) Failure of Trustor to pay when due any obligation secured hereby;
- Failure of Trustor to perform any other obligation (b) secured hereby or contained herein when the same should be performed;
- Breach by Trustor of any warranty, covenant or representation contained herein or in the Loan Agreement;
- Filing of a petition by or against Trustor under any State or Federal law relating to the relief of debtors;
  - Attachment or levy on any property of Trustor;
- Any significant or material or substantial adverse change in the financial condition of Trustor;

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- (h) The dissolution, insolvency or cessation of business by Trustor, or by any surety or guarantor of any obligation of Trustor to Beneficiary; or
- Removal of any portion of the Collateral from the State of Nevada without the written consent of Beneficiary having been first obtained.
- 6. ACCELERATION. Upon the occurrence of a default hereunder, Beneficiary may, at its option, declare immediately due and payable all obligations of Trustor to Beneficiary secured by the Collateral, and the same shall thereupon become immediately due and payable without notice to, or demand on, Trustor, except as otherwise required by law.
- PROTECTION AND PRESERVATION OF SECURITY. For the protection and preservation of the Collateral, Trustor and Beneficiary agree to be further bound by the covenants and conditions set forth in Exhibit "B" attached hereto and by this reference made a part hereof. Furthermore, Trustor agrees to execute any and all UCC-1 Financing Statements required by Beneficiary in connection herewith. In the event of any inconsistency between the terms and provisions hereof and the Loan Agreement, the terms and provisions of the Loan Agreement shall govern.
- BENEFICIARY STATEMENT. Beneficiary may charge for a statement regarding the unpaid indebtedness secured hereby, provided the charge therefor is in a reasonable amount.
- 9. REMEDIES. The rights, powers and remedies given to Beneficiary by this Agreement shall be in addition to all rights, powers and remedies given to Beneficiary by virtue of any statute or rule of Any forbearance or failure or delay by Beneficiary in exercising any right, power or remedy hereunder shall not be deemed to be a waiver of any other right, power or remedy, nor as a continuing waiver.

Beneficiary shall have the option of exercising any and all remedies it may possess under NRS Chapters 107 and 104 or any other remedy it may possess in law or equity and may exercise such remedies concurrently, consecutively in any order, or alternatively, and at its sole discretion. Without in any way limiting the generality of the foregoing, upon the occurrence of a default by Trustor, Beneficiary may proceed under Article 9 of Chapter 104 of the Nevada Revised Statutes as to the Personal Property Collateral, and under Chapter 107 of the Nevada Revised Statutes as to both the Real Property Collateral and Personal Property Collateral in accordance with Beneficiary's rights and remedies with respect to the Real Property Collateral, in which case, the provisions of Article 9 of Chapter 104 of the Nevada Revised Statutes do not apply.

Trustor hereby acknowledges that the sale of the Collateral by Trustee after default of Trustor pursuant to the provisions of this Agreement and Chapter 107 of the Nevada Revised Statutes (as the same may be amended from time to time) or pursuant to a court order rendered in a judicial foreclosure proceeding, shall be deemed to constitute a "commercially reasonable" sale within the meaning of Article 9 of Chapter 104 of the Nevada Revised Statutes, as to the Personal Property Collateral.

Notwithstanding any provision to the contrary set forth herein, Beneficiary may, at its sole discretion, choose such other means for sale of the Personal Property Collateral, or a portion or portions thereof, which Beneficiary deems to be reasonable, so long as such sale complies with the provisions of Article 9 of Chapter 104 of the Nevada Revised Statutes. In such event Beneficiary shall, in its sole discretion, determine which of the Collateral is personal property and therefore subject to the provisions of such Article 9.

In the event of default, Beneficiary may require Trustor to assemble the collateral and make it available to Beneficiary at a place to be designated by Beneficiary which is reasonably convenient to both parties.

- 10. PURCHASE MONEY. Trustor acknowledges that the proceeds of said obligations secured hereby are to be used to enable Trustor to acquire rights in, or the use of, a portion of the Collateral.
- 11. REQUEST FOR NOTICE OF DEFAULT. The undersigned Trustor requests that a copy of any notice of default and any notice of sale hereunder be mailed to it at Trustor's chief place of business at 700 Larkspur Landing Circle, Suite 263, Larkspur, California 94939.
- 12. <u>DUE-ON-SALE</u>. In the event that Trustor, or any successor in interest to Trustor in the real property hereby encumbered shall sell, transfer or convey, or contract to sell, transfer or convey, such real property, or any portion thereof, or any interest therein, at the option of Beneficiary, the obligation secured by this Deed of Trust shall forthwith become due and payable although the time of maturity as expressed therein shall not have arrived. Consent to one such transaction shall not be deemed to be a waiver of the right to require consent to future or successive transactions.
- 13. RELEASES. Provided that an unrescinded notice of default and election to sell has not been recorded and mailed to Trustor, then Trustee shall, without further authorization, grant a partial reconveyance from the lien of the Deed of Trust for a portion of the Property consisting of a condominium encumbered hereby, provided:
- (a) Until such time as the principal amount of the Loan, together with accrued interest thereon at the Bank of America, N.A., prime rate, is paid in full, Beneficiary shall release a condominium

unit from the lien of the Deed of Trust upon sale of such unit and payment to Beneficiary of 100% of the net sales price of such condominium unit. The term "net sales price" shall be the sales price of such condominium unit less reasonable and necessary broker's commissions and closing costs and a supervision fee of \$2,000.00 per unit released.

- After payment to Beneficiary of the principal amount of the Loan, together with accrued interest thereon at the Bank of America, N.A., prime rate as provided above, Beneficiary shall release such condominium units from the lien of the Deed of Trust upon the request of Trustor without payment to Beneficiary until such time as Trustor has realized the sum of \$200,000.00, less any sums received as a supervision fee under paragraph 13 (a) above, from the net sales price of the next condominium unit or units It is the intent of the parties that the total amount to be received by Trustor under paragraphs 13(a) and (b) is \$200,000.00.
- After mrugter realizes the sum of \$200,000,00 as 1 1

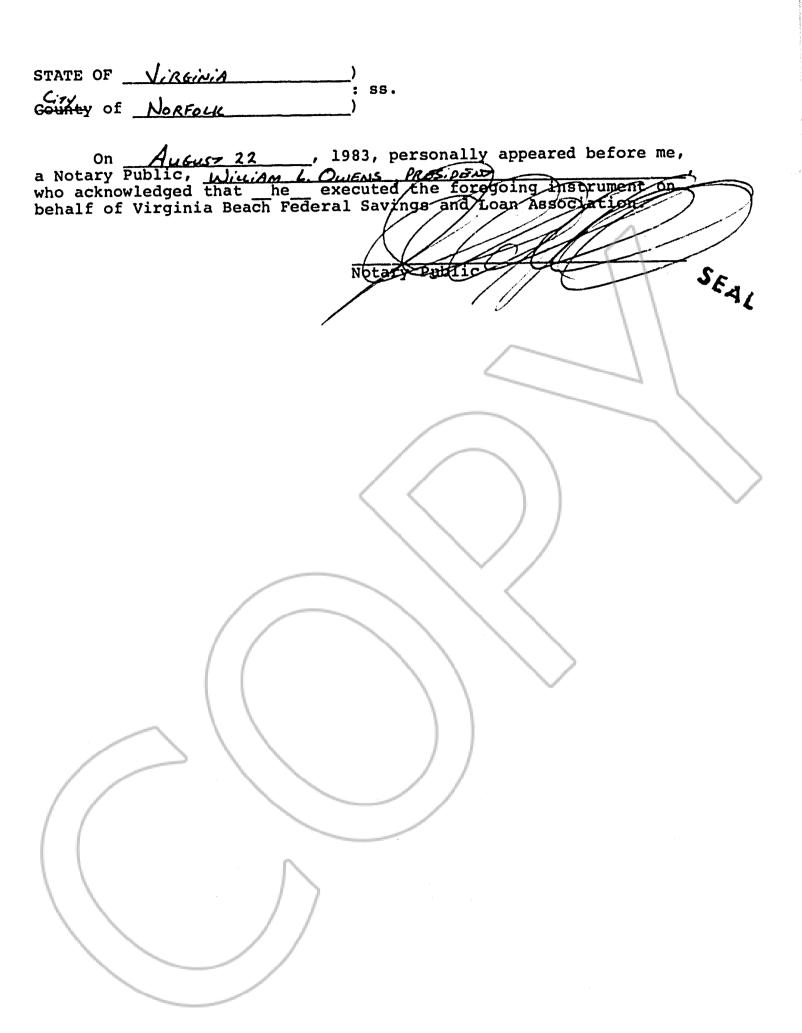
provided above, then until such time as Beneficiary is paid additional interest in the sum of \$150,000.00, Beneficiary shall release a condominium unit or units from the lien of the Deed of Trust upon sale of such unit or units and payment to Beneficiary of 100% of the net sales price of such unit or units.
(d) Thereafter, Beneficiary shall release a condominium unit from the lien of the Deed of Trust upon sale of such unit and payment to Beneficiary of additional interest in a sum equal to 50% of the net sales price of such unit.
MATT ROSS DEVELOPMENT CORPORATION, a California corporation
By Muchel Corden
MICHAEL E. OETTINGER
"TRUSTOR"
VIRGINIA BEACH FEDERAL SAVINGS AND LOAN ASSOCIATION
Colo of Onne
WILLIAM L. OWENS
"BENEFICIARY"
STATE OF Vinginia
County of Norfolk ; ss.
A 1002 serverally appeared before me
on Aubust 22, 1983, personally appeared before me, a Notary Public, Michael E. Offiniser PRESIDENT

STATE OF	Virginia		_)
City County of	Norfolk		: ss )
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who acknowledged that he executed the foregoing behalf of Matt Ross Development Corporation

Hale, Lane, Beck, Dennison and Howard Attorreys and Counsellors at Law Reno, Nevada

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## EXHIBIT "A"

All that certain real property situate in the County of Douglas, State of Nevada, described as follows:

Units 1, 2, 4, 5, 6, 7, 8, 9, 10, 12, 13, 15, 17, 19, 20, 21 and 23 of Lot 4 Condominiums, as set forth on Sheet 8 of Third Amended Map of Tahoe Village No. 2, filed for record August 14, 1979, as Document No. 35555, Official Records of Douglas County, State of Nevada.

TOGETHER WITH an undivided 17/24ths interest in and to those areas designated as Common Area, as set forth on the map of Lot 4 Condominiums, as set forth on Sheet 8 of the Third Amended Map of Tahoe Village No. 2, filed for record August 14, 1979, as Document No. 35555, Official Records of Douglas County, State of Nevada.



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(6) To pay immediately and without demand all sums so expended by Beneficiary or Trustee with interest from date of expenditure at the rate specified in said note.

(7) To insure the payment of taxes and assessments, which are now or hereafter may be a lien upon the property described at least ten (10) days before the delinquency thereof as provided for in paragraph (5) hereinabove, and to pay such premiums upon policies of insurance which may be required by the Beneficiary, as provided for in paragraph (2) hereinabove, the Trustor agrees to pay the Beneficiary, in addition to any other payments required hereunder, an installment of the taxes and special assessments leved or to be levised against the hereinabove described premises and an installment of the premium or premiums and assessments are such assessments and taxes and assessments in the deal of the estimated premium or premiums for such insurance and taxes and assessments in earlied case estimated by Beneficiary) less all installments already paid therefor, divided by the number of months that are to elapse before one month prince to the date such premium or premiums and taxes and assessments will become delinquent. If the amounts paid to the Beneficiary under the provisions of this paragraph are insufficient to discharge the obligation of the Trustor to pay such premium or premiums, taxes and assessments as the obligation of the Trustor shall pay to Beneficiary under the provisions of this paragraph shall be held by Beneficiary in trust to pay such premium or premiums, taxes and assessments as the obligation of the Trustor of the Inneficiary under the terms of the note secured hereby and upon payment by the Reneficiary of taxes, assessments and insurance premiums, taxes and assessments and excurse ments before the same become delinquent, or may be credited directly to interest and principal due under the terms of the note secured hereby and upon payment by the Reneficiary of the insurance and insurance premiums, the amount is paid thall be charged to t

purposes for which the fund established under pagargsh (7) in stabilished

(8) Any acade of damages in consecution with any conformation for public use for trappy to and property or any past thereof is the relation of the control of the public use of our page to the public use of the trappy to and property or any past to the control for or other mustanes.

(10) By accepting payment of any sum accorded hereby after its due date, Barcefurly does not wave its right eight to require decident of fund for the control of the control

with to Berk tary we dister parson by persons entities in section any extension of successors to any Trustee named before or acting becomder, (15) Beneficiary may, from time to time, by instrument in writing, substitute a successors to any Trustee named before or acting becomder, which instrument, executed and acknowledged by Beneficiary and recorded in the office of the recorder of the country or countries where said property is situated, shall be conclusive proceful proper solutifution of such successor Fractice, who shall, without councey ance, from the Trustee predecessor, succeed to all its title, estate, rights, powers and Julies. Said instrument must contain the raise of the original Trustor, Irustee and Beneficiary becomes, the book and page where this Beneficiary had address of the new Trustee. If notice of details shall have been recorded, fine power or substitution cannot be execused until after the costs fees and expenses of the then acting Trustees shall have been paid to such Trustees, who shall endouse receipt thereof upon such instrument of substitution. The procedure forcin provided for substitution of Trustees shall be exclosive of all other provisions for substitutions, statutory or otherwise.

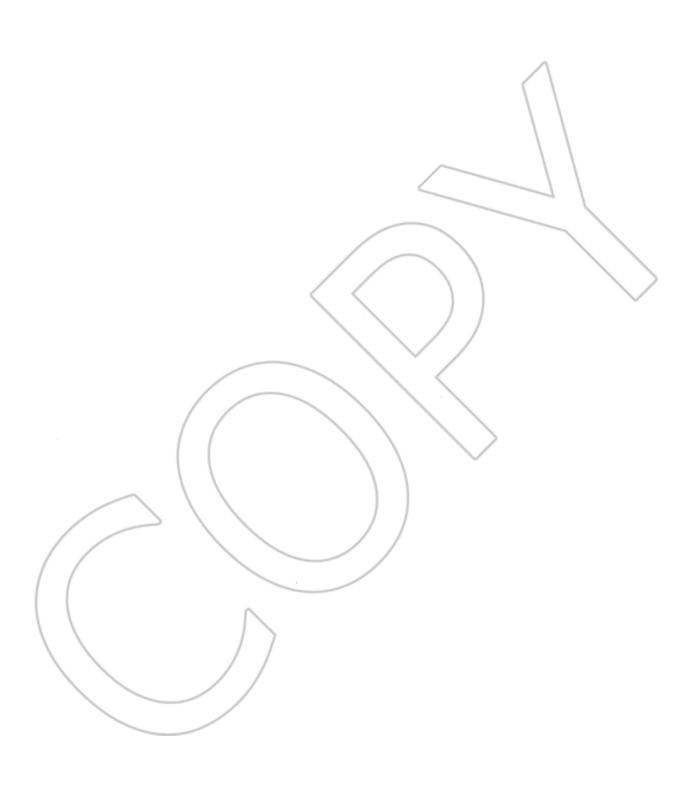
[16] This Deed applies to, invites to the benefit of, and books all parties hereto, their heirs, legatices, decisees, administration, exclution, successors and assigns. The term "Beneficiary" full main the owner and holder, including pledges of the Note secured hereby, whicher or not mained as Henchatry between In this Deed, whosever the contexts or equies, the maculine gender includes the fernance and on neuter and the singular number includes the places.

[17] Trustee accepts this Trust colors this Pred, duly executed and acknowledged, is made a public record as provided by Law Trustees shall be a partit unders of party between orders and order any other Bending sile under any other field of Trust or of any action of periodic to provide the places.

unless brought by Trustee

Do not lose or destroy this Deed of Trust OR THE NOTE which it secures. Both must be delivered to the Trustee tor cancellation before reconveyance will be made

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SILVER STATE TITLE CO.

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