SPECIAL POWER OF ATTORNEY

- 1. <u>DEFINITIONS.</u> As used herein, the following terms shall have the following respective meanings. All other terms used herein shall have the meanings ascribed to those terms in the Asset Purchase Agreement (Asset Purchase Agreement) dated March 30, 1995, between Principal and Litchfield Financial Corporation or any of its subsidiaries (Buyer), A Massachusetts corporation, which is incorporated herein by reference:
 - (A) <u>Principal:</u> **GOVERNMENT EMPLOYEES FINANCIAL CORPORATION**,

a Colorado corporation

GEICO FINANCIAL SERVICES, INC., a Delaware corporation for itself and as successor to Variproperties, Inc., a dissolved Colorado corporation and Willow Valley Associates, Ltd., a dissolved North Carolina corporation:

dissolved North Carolina corporation

GEICO FINANCIAL SERVICES COMPANY, a Maryland

corporation

Address: c/o GEICO Financial Services, Inc.

10403 West Colfax Ave., Suite 630

Lakewood, CO 80215-3801

Attention: Shari L. Ulery, Vice President and General Counsel

Address:

(after January 30, 1998) c/o GEICO Insurance Company

One GEICO Plaza

Washington, D.C. 20076

Attention: J. Douglas Ruff, Assistant Vice President and

Assistant General Counsel Phone: (301) 986-2433

(B) Attorneys-in-Fact:

Name: Wayne M. Greenholtz

Address: 13701 West Jewell Avenue

Lakewood, Colorado 80228

Name: Gordon R. Bloeser

Address: 13701 West Jewell Avenue

Lakewood, Colorado 80228

Name: Cory M. Coulston

Address: 13701 West Jewell Avenue

Lakewood, Colorado 80228

Name: James Shippee

Address: Litchfield Financial Corporation

780 Main Road

Stamford, Vermont 05352

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(C) **Purchased** Assets:

Purchased Assets shall have the same definition as used

in the Asset Purchase Agreement.

(D) Term of Power: This Special Power of Attorney, unless sooner revoked, shall be effective from April 27, 1997 at 8:01 A.M. Denver, Colorado, time to 12.00 A.M. December 31, 1998, Denver, Colorado time, at which time it shall expire.

(E) **Interpretation:** This Instrument is to be construed and interpreted as a Special Power of Attorney. The enumeration of specific powers herein is intended to limit the powers herein granted to the attorneys-in-fact. This Special Power of Attorney is intended only to be used by one or all of the

attorneys-in-fact.

APPOINTMENT AND POWERS. 2. The Principal hereby makes, constitutes and appoints the Attorneys-in-Fact, or any one of them, as its true and lawful attorney(s)-in-fact, for it and in its names, place and stead, and in its behalf, and for its use and benefit, to have the following powers:

To sign, seal, execute, acknowledge, convey, indorse, transfer, assign, file and deliver on behalf of and in the name of Principal, to Buyer any and all deeds of trust, mortgages, judgments, assignments, contracts, transfers, releases, financing statements, security agreements, and any amendments thereto, without covenants, warranties, recourse or representations except as provided in the Asset Purchase Agreement, necessary or advisable for the sole purpose of vesting in Buyer title in and to the Purchased Assets or the proceeds thereof or to enable Buyer to enforce any rights or remedies relating to the Purchased Assets against third parties.

Principal grants to said attorney(s)-in-fact, or any one of them, full power and authority to do and perform all and every act necessary to exercise any or the powers granted herein as fully as Principal might do if personally present, with full power of revocation; hereby ratifying and confirming all that said attorney(s)-infact have done or shall lawfully do or cause to be done by virtue of this Special Power of Attorney.

- LIMITATIONS. Said attorney(s)-in-fact shall not use the powers granted herein 3. to sign, seal, execute, convey, acknowledge, endorse, assign or deliver any or the Purchased Assets to any party, person or entity, other than to Buyer. The powers set forth in this document are not assignable.
- THIRD-PARTY RELIANCE. Third parties may rely upon the representations of said attorney(s)-in-fact, or any one of them, as to all matters relating to any power granted to said attorney(s)-in-fact, and no persona who may act in reliance upon the representation of said attorney(s)-in-fact or the authority granted to said attorney(s)-in-fact shall incur any liability to Principal as a result of permitting said attorney(s)-in-fact to exercise any such power. All persons shall be authorized to rely on a photocopy of this Special Power of Attorney, certified by Principal to be true and correct, to the same extent as they may rely on the original hereof.
- 5. MULTIPLE COUNTERPARTS. This Power of Attorney may be executed in one or more counterparts, each of which shall be deemed an original, but all of which together shall constitute one and the same instrument.

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PRINCIPAL:

GOVERNMENT EMPLOYEES FINANCIAL CORPORATION,

a Colorado corporation

By:

David A. Brown

Its:

Vice President and Treasurer

Date: August 29, 1997

GEICO FINANCIAL SERVICES, INC.,

a Delaware corporation, for itself and as successor to

VARIPROPERTIES, INC., a dissolved Colorado corporation

and

WILLOW VALLEY ASSOCIATES, LTD., a dissolved North Carolina corporation

By:

David A. Brown

its:

Vice President and Treasurer

Date: August 29, 1997

GEICO FINANCIAL SERVICES COMPANY,

a Maryland corporation

Bv:

David A Brown

Its:

Vice President and Treasurer

Date: August 29, 1997

STATE OF COLORADO COUNTY OF JEFFERSON

The foregoing Special Power of Attorney was acknowledged before me this 29 day of August, 1997, by David A. Brown as Vice President and Treasurer of Geico Financial Services Company, a Maryland corporation; Geico Financial Services, Inc., a Delaware corporation on its behalf and as successor to Variproperties, Inc., a dissolved Colorado corporation and Willow Valley Associates, Ltd., a dissolved North Carolina corporation; and Government Employees Financial Corporation, a Colorado corporation.

Witness my hand and official seal.

My commission expires:

My Commission Expires June 19, 1999

Notary Public:

SEAL

RETURN TO:

(SEAL)

Q. M. CORP. 515 NICHOLS BLVD. SPARKS, NV 89431 Itchpoa.897

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REQUESTED BY

Q.M. CORP.

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LINDA SLATER
RECORDER

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