

Assessor's Parcel Number: N/A

Date: JANUARY 28, 2010

Recording Requested By: _____

Name: HEATHER FIELD, COMPTROLLER'S OFC

Address: _____

City/State/Zip: _____

Real Property Transfer Tax: \$ N/A

Douglas County - NV
Karen Ellison - Recorder
Page: 1 Of 10 Fee: 0.00
BK-0110 PG- 5383 RPTT: 0.00



LEASE #2010.021
(Title of Document)

Lease Agreement



Customer: DOUGLAS, COUNTY OF

BillTo: DOUGLAS COUNTY
COMMUNITY DEVELOPMNT
P O Box 218
Minden, NV 89423

Install: DOUGLAS COUNTY
COMMUNITY DEVELOPMNT
1594 Esmeralda Ave
Minden, NV 89423

Negotiated Contract : 072456400



Photo for Display Only

Solution

Item	Product Description	Agreement Information	Trade Information	Requested Install Date
1. WCM201	(22PPM COP/PR/SCAN/FX) - Carrier Deliv/instal	Lease Term: 60 months Purchase Option: FMV	- Xerox DWC635 S/N T7M008902 Trade-In	2/18/2010

Monthly Pricing

Item	Lease Minimum Payment	Print Charges			Maintenance Plan Features
		Meter	Volume Band	Per Print Rate	
1. WCM201	\$22.50	1: Total	All Prints	\$0.0200	- Consumable Supplies Included for all prints - Pricing Fixed for Term
Total	\$22.50	Minimum Payments (Excluding Applicable Taxes)			

NO 2010.021
2010 JAN 27 PM 2:34
TED THIRAN
CLERK
FILED

Authorized Signature

Customer acknowledges receipt of the terms of this agreement which consists of 2 pages including this face page.		Thank You for your business! This Agreement is proudly presented by Xerox and M. Decarlo-Lintzner (775)833-0623	
Signer: Claudette Springmeyer	Phone: (775)782-9098	For information on your Xerox Account, go to www.xerox.com/AccountManagement	
Signature: <i>C Springmeyer</i>	Date: 1/25/10		



Lease Agreement



Terms and Conditions

INTRODUCTION:

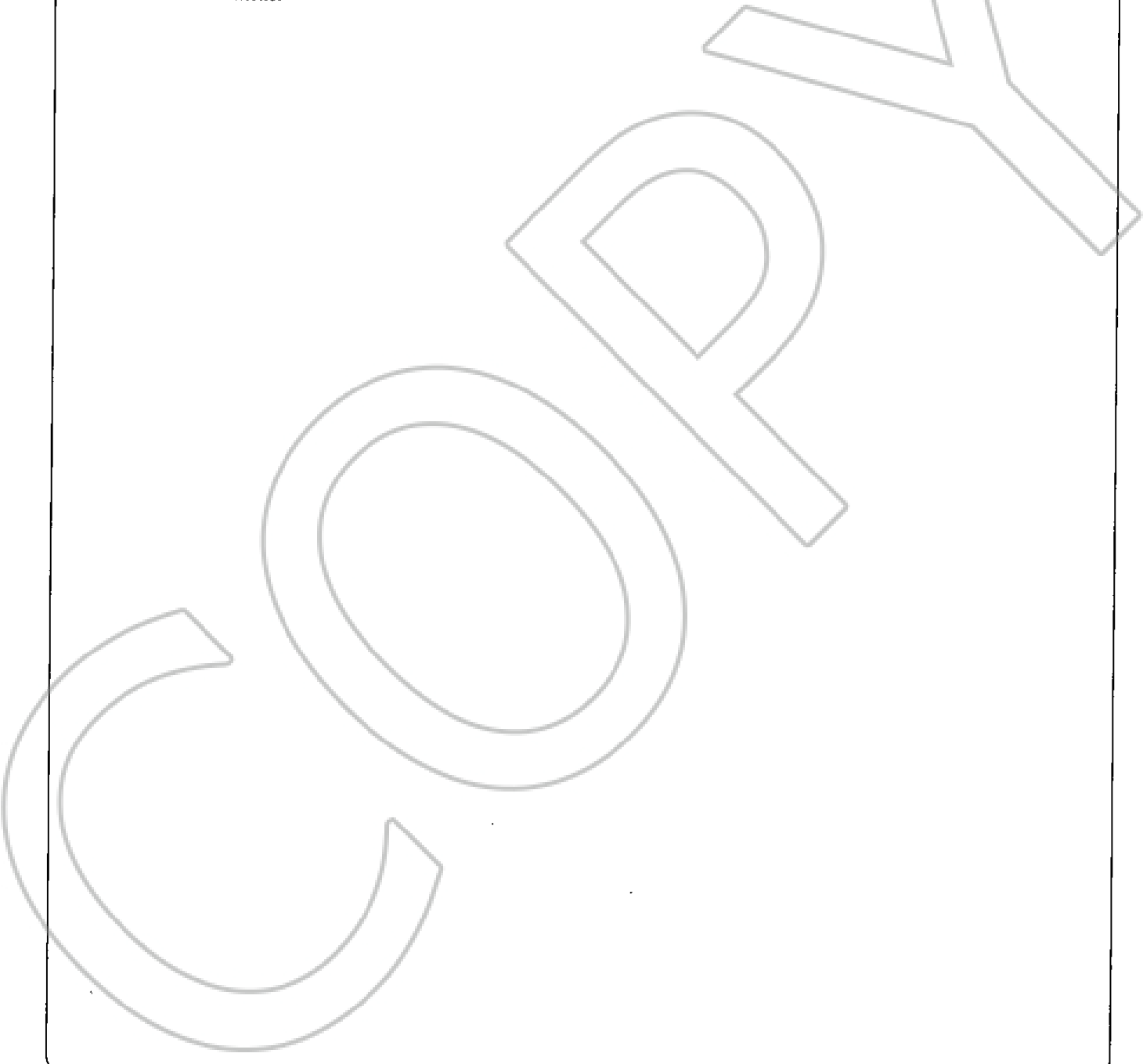
1. **NEGOTIATED CONTRACT.** The Products are subject solely to the terms in the Negotiated Contract identified on the face of this Agreement, and, for any option you have selected that is not addressed in the Negotiated Contract, the then-current standard Xerox terms for such option.

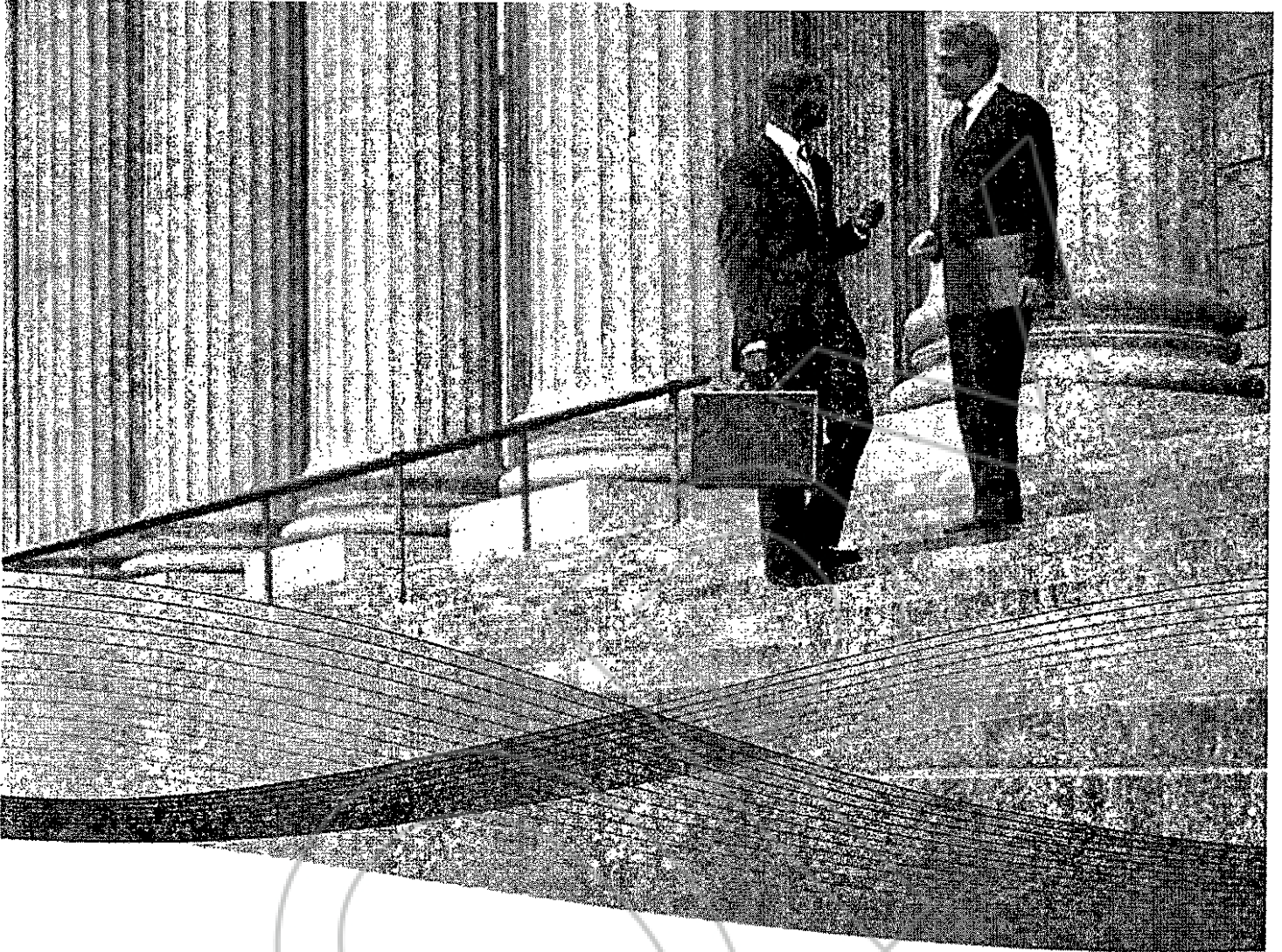
PRICING PLAN/OFFERING SELECTED:

2. **FIXED PRICING.** If "Pricing Fixed for Term" is identified in Maintenance Plan Features, the maintenance component of the Minimum Payment and Print Charges will not increase during the initial Term of this Agreement.

GENERAL TERMS & CONDITIONS:

3. **REMOTE SERVICES.** Certain models of Equipment are supported and serviced using data that is automatically collected by Xerox from the Equipment via electronic transmission from the Equipment to a secure off-site location. Examples of automatically transmitted data include product registration, meter read, supply level, Equipment configuration and settings, software version, and problem/fault code data. All such data shall be transmitted in a secure manner specified by Xerox. The automatic data transmission capability will not allow Xerox to read, view or download the content of any Customer documents residing on or passing through the Equipment or Customer's information management systems.





Proposal for Douglas County

Prepared by M. Decarlo-Lintzner
Phone: (775)833-0623
Email: Michelle.DeCarlo@xerox.com
Fax: (877)518-4579

Date: 12/18/2009
Pricing Expiration Date: 01/17/2010



Financial Analysis

Solution Summary

Solution

Xerox Products	Trade-In 1. DWC635	Xerox Solution 1. WCM201 (22PPM COP/PR/SCAN/FX)
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Proposed Monthly Pricing

Xerox Solution	\$22.50	Included	0	\$0.00	\$22.50
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Financial Considerations

All information in the proposal is considered confidential and is for the sole use of Douglas County. This pricing is based upon a 60 month Fair Market Value Lease utilizing your negotiated contract: 072456400. Consumable supplies are included for all prints. Paper and staples are extra.

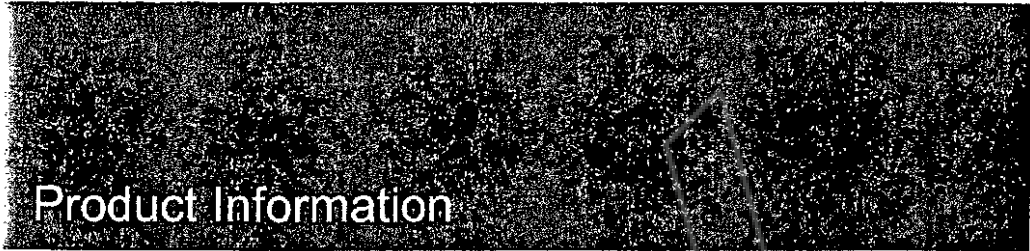
Proposal for Douglas County

Financial Details

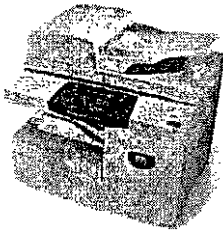
Proposed Costs

Item	Quantity	Unit Price	Material	Part Charges	Labor	Overhead	Tax	Total
1. WCM20I	\$22.50	Included	1: Total	All Prints	\$0.0200	0	\$0.00	\$22.50
Grand Total	\$22.50	Included				0	\$0.00	\$22.50





Product Overview: WorkCentre[®] M20/M20i



WorkCentre M20/M20i

Editor's Choice
2005 Low-Volume Copier and
Multifunctional Guide

Better Price for Business

The WorkCentre M20/M20i desktop multifunction systems are designed to meet the copy, print, fax, and scanning needs of small offices and professional workgroups. The WorkCentre M20/M20i handles both letter and legal-size documents and is available in two black-and-white configurations, each offering print and copy speeds of up to 22 pages per minute (ppm).

The WorkCentre M20 is a digital copier/printer with color scanning. It can be upgraded to include network printing and color scan to e-mail. The WorkCentre M20i is a networked, multifunction system. It can copy, print, color fax, and color scan to e-mail. The M20i offers fast fax speeds due to compression technology that creates smaller files that can be faxed quicker, saving time and telephone costs. It offers remote device monitoring and management capabilities through the Web. In addition, the intuitive user interface, simple print drivers, and easy scan to e-mail capability require little to no training.

Both devices come bundled with OmniPage[®] Optical Character Recognition (OCR) software and PaperPort[®] image editing software to convert scanned images into editable text documents. The M20/M20i supports third party devices (through the Foreign Device Interface option): Danyl Vend Station-Card Reader and External Auditron, Jamex Vend Station-Card Reader, Hecon Mechanical Auditron, and Remote Meter.

Value Propositions

- Extremely simple to use
 - Intuitive user interface and simple print drivers
 - Easy to use features – Copy / Print / Fax / Scan / E-mail
- Extra smart design
 - Push-button simple scan to e-mail
 - Embedded Network Interface Card – smart network connection
 - Automatically feed from multiple trays
 - Automatic scan once/print many with collated sets
- Excellent performance
 - 22 (Letter) ppm
 - Automatic Duplex
 - Faster faxing (M20i) at 33.6Kbps (JBIG)

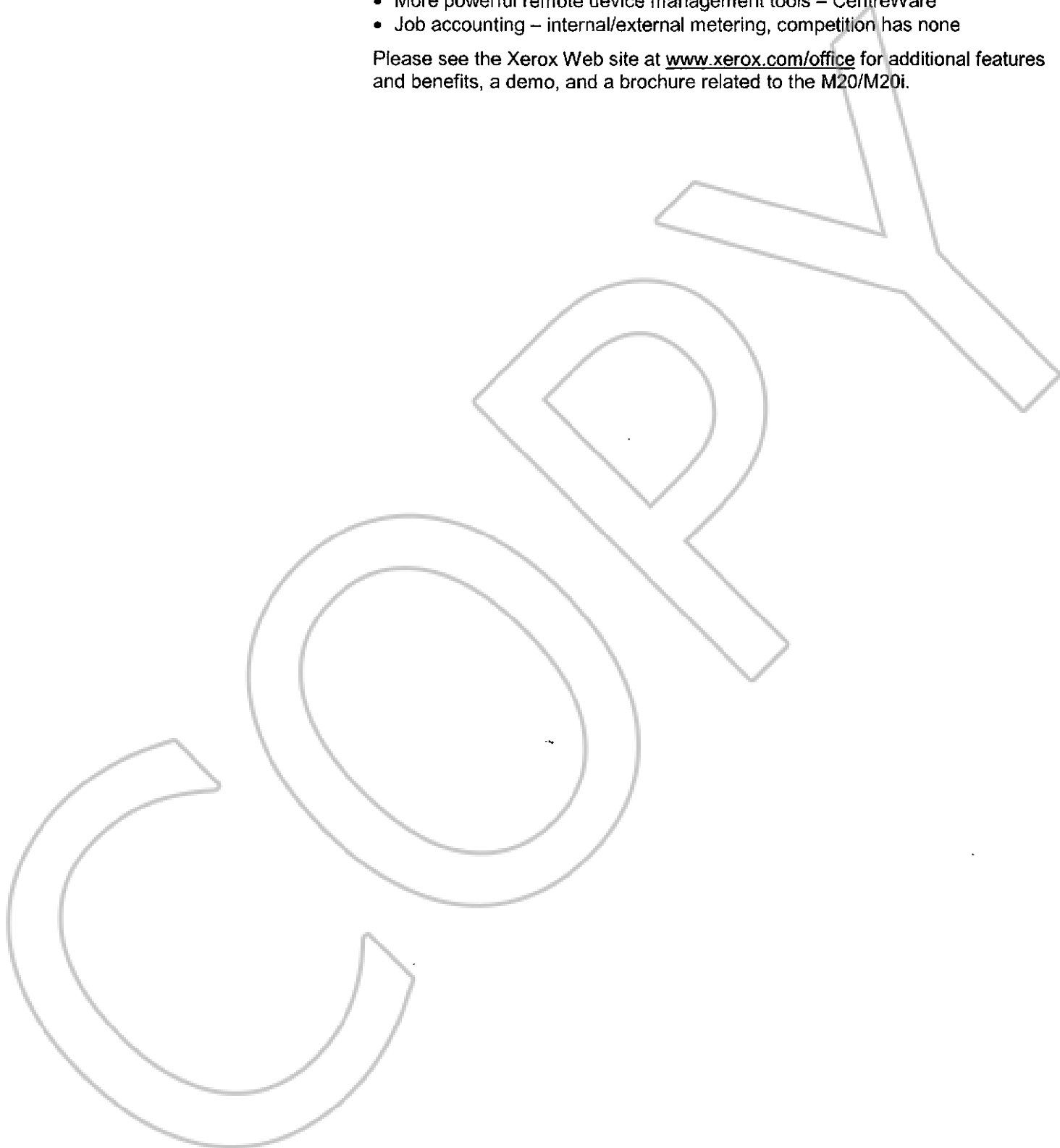
M20/M20i vs. the Competition

- Fastest first-page-out time – 8 seconds (copy), 9 seconds (print)
- Best-in-class fax (M20i) – JBIG compression; more security
- Larger duplex automatic document feeder (DADF) – 50 sheets
- Faster scanning – performs at or near rated output speed
- Color scanning – up to 4800 dpi interpolated

Proposal for Douglas County

- Superior scanning software – easily re-use and re-purpose information with PaperPort and Omnipage
- More powerful remote device management tools – CentreWare
- Job accounting – internal/external metering, competition has none

Please see the Xerox Web site at www.xerox.com/office for additional features and benefits, a demo, and a brochure related to the M20/M20i.



Proposal for Douglas County

PRODUCT SPECIFICATIONS

CopyCentre C20 / WorkCentre M20/M20i

CopyCentre® C20 / WorkCentre® M20 / M20i



Second Paper tray Option



Cabinet Stand Option

SPECIFICATIONS

Copying

Speed: 22 copies per min. (letter);
 21 copies per min. (A4)
 Resolution: 600 x 600 dpi
 First Copy Out: < 8 seconds
 Full Duplex: Yes (1-2, 2-2, 2-1)
Reduce/Enlarge
 Platen: 25 - 400% in 1% increments
 DADF: 25 - 100% in 1% increments
 Productivity: Scan Once Print Many,
 Electronic Pre-Collation standard
 Multiple Copies: Up to 999 copies of
 multiple page originals

Printing (M20, M20i)

Technology: Laser monochrome
 Speed: 22 ppm Letter, 21 ppm A4
 Resolution: 600 x 600 dpi;
 1200 x 1200 dpi interpolated
 First Print Out: < 9 seconds
 Two-Sided: Yes
 Secure Print: Optional
 Page Description Language (PDL): PCL6
 emulation Standard: PostScript 3 printing
 support (Network products)
 Print Drivers: Windows 98/NT4.0/2000/Me/XP,
 Mac OS
 Interfaces: USB 2.0 standard on M20 and M20i
 (USB cable included); Parallel Port, IEEE 1284,
 10/100BaseT Ethernet standard on M20i,
 optional on M20

Scan (M20, M20i)

Compatibility: TWAIN standard
 Technology: Direct Connect to PC (USB);
 Parallel Port, IEEE 1284
 Scan Resolution:
 Optical Resolution: 600 x 600 dpi
 Interpolated Resolution: 4800 dpi
 Pre-scan: 75 dpi

CONFIGURATIONS	CopyCentre® C20	WorkCentre® M20	WorkCentre® M20i
Speed	Up to 22 ppm		
Duty Cycle	Up to 20,000 pages per month		
Paper Handling			
Paper Input	Standard	550-sheet Standard Tray, 100-sheet Bypass Tray	
	Optional	550-sheet Feeder	
Paper output	250-sheet Output Tray		
Automatic 2-sided	Standard		
Copy			
First copy out time	As fast as 8 seconds		
Resolution	600 x 600 dpi		
Print			
Resolution	NA	600 x 600 dpi; 1200 x 1200 dpi interpolated	
Processor	NA	32-bit RISC processor with video controller functionality	
Connectivity	NA	USB 2.0, Parallel	USB 2.0, Parallel, 10/100 Base T Ethernet
Optional accessories	Optional Network Accessory Kit Optional Secure Print and Network Authentication Kit		
Scan			
Resolution	NA	600 x 600 dpi; 4800 dpi interpolated	
Scan-to-email	NA	Optional	Standard
Fax			
Speed	NA	NA	33.6 Kbps
Resolution	NA	NA	Presets up to 400 x 400 dpi

Depth:
 Monochrome: 1 bit
 Text and Halftone: 20 bit
 Color: 60 bit
 Scan Driver: TWAIN Standard
 Bundled OCR Software: PaperPort SE 9.0,
 OmniPage SE v2.0

Faxing (M20)

Transmission Speed: 3 seconds per page
 Communication Mode: Half Duplex
 Modem Speed: 33.6 Kbps
 Data Compression: JBIG, MMR/MR/MH
 (JPEG for color fax transmission)
 Resolution: Pre-sets up to 400 x 400 dpi
 Fax Memory: 16 MB

Dialing

Speed Dials Up to 200 locations
 Group Dials Up to 199 supported

Fax Features

Halftones: 256 levels
 Color Fax Tx/Rec: Yes/No
 Secure Fax: Receive Mode, secure mailbox
 Battery Backup: Up to 100 hours when fully charged

Email (M20i, Optional M20)

Scan to SMTP addresses
 Local user access and authentication
 Device network access and authentication
 Guest mode access is available
 Network address list search via LDAP

Device Memory

C20: 32 MB, M20: 32 MB, M20 (with Network
 Accessory Kit): 64 MB, M20 (with Network
 Authentication Kit and Secure Print): 160 MB,
 M20i: 80 MB, M20i (with Network Authentication
 Kit and Secure Print): 176 MB

Device Management

ControlCentre™ 5.0,
 CentreWare Internet Services, CentreWare Web,
 CentreWare DP, NDPS and HP OpenView
 (Networked Products)

Optional Accessories

Network Accessory Kit (M20) (customer installable)
 Adds 32MB Memory, Ethernet NIC, PostScript® 3
 printing support, Email Keyboard, and applicable
 software and documentation
 Secure Print and Network Authentication Kit¹
 (M20/M20i) (customer installable) adds 96 MB
 and applicable software. Enables Secure Print
 and Network Authentication for Scan-to-email
 via SMB or Kerberos
 Second Paper Tray
 Cabinet Stand
 Foreign Device Interface (Service Install)

Media Handling

Input Paper Capacity
 Standard Tray: 550 sheets, optional second tray
 (550 sheets)
 Bypass Tray: 100 sheets
 Auto Tray Switching Capable
Paper Size
 Minimum: 5 x 7 in. / 127 x 176 mm
 Maximum: 8.5 x 14 in. / 216 x 356 mm
Paper Weight
 Standard Tray: 16 - 24 lb / 60 - 90 gsm
 Bypass Tray: 16 - 43 lb / 60 - 163 gsm
 Document Handler: 50 sheets
 Output Tray Capacity: 250 sheets
 Media Types: Paper, envelopes, labels, transparencies

Physical Dimensions (WxDxH)

Unit: 21.3 x 17.4 x 19.2 in. / 540 x 441 x 488 mm,
 Weight: 58 lbs / 26 kg
 Unit with Second Paper Tray Option:
 21.3 x 17.4 x 24.4 in. / 540 x 441 x 619 mm,
 Weight: 67 lbs / 30 kg
 Cabinet Stand Option: 21.1 x 21.8 x 23.4 in. /
 540 x 560 x 600 mm

Electrical

Power Switch: Yes
 Power: 110 VAC, 50/60 Hz or 220 VAC, 50/60 Hz
 Power Consumption:
 Average: 450 watts
 Power Saver Mode: 35 watts
 Energy Saver: ENERGY STAR® Compliant

Operating Environment

Temperature
 Maximum Range 50° - 89.6°F/10° - 32°C
 Recommended Range 60.8° - 86°F/16° - 30°C
Humidity
 Maximum Range 20 - 80%
 Recommended Range 30 - 70%

Supplies

Approximate Yields
 Toner Customer Replaceable Unit (CRU) -
 Starter kit: 4,000 images¹; Replacement kit:
 8,000 images
 Drum Cartridge Customer Replaceable Unit
 (CRU) - 20,000 images¹
 ¹Capacities are approximate, based on 5% coverage on
 a letter/A4-sized page. Declared yield values in
 accordance with ISO19752.

Agency Approvals

Safety: UL Safety
 CSA Safety



¹ Optional Secure Print and Network Authentication Kit is only available for networked models. (Networked models include the M20 with optional Network Accessory Kit or the M20i).

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COPY

CERTIFIED COPY

The document to which this certificate is attached is a full, true and correct copy of the original on file and on record in my office.

DATE: Jan 28 2010

[Signature] Clerk of the 9th Judicial District Court of the State of Nevada, in and for the County of Douglas.

By [Signature] Deputy