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06/10/2013 10:51 AM

OFFICIAL RECORDS

Requested By:
DC/COUNTY MANAGER

DOUGLAS COUNTY RECORDERS
Karen Ellison - Recorder

Page: 1 of 6 Fee: \$ 0.00

Bk: 0613 Pg: 2120



Deputy ar

Assessor's Parcel Number: N/A

Date: JUNE 10, 2013

Recording Requested By:

Name: DEBBIE BEAM, COUNTY MANAGER'S OFFICE

Address: _____

City/State/Zip: _____

Real Property Transfer Tax: \$ N/A

 INTERLOCAL AGREEMENT EXPENSION #2013.103

(Title of Document)

FILED

2013/03

EXTENSION OF INTERLOCAL AGREEMENT

2013 JUN 10 AM 9:53

BETWEEN

DOUGLAS COUNTY

AND

NORTHERN NEVADA DEVELOPMENT AUTHORITY

TED THIRAN
CLERK



This Extension of Interlocal Agreement (the "Amendment") is entered into by and between Douglas County, a political subdivision of the State of Nevada (the "County"), and the Northern Nevada Development Authority, a Nevada non-profit corporation without stock ("NNDA"). The County and NNDA are at times collectively referred to hereinafter as the "Parties" or individually as a "Party."

WHEREAS, it is deemed that the services of NNDA are necessary, desirable and in the best interests of the County; and

WHEREAS, NNDA represents that it is duly qualified, equipped, staffed, ready, willing and able to perform the services requested by the County.

WHEREAS, the Parties have previously entered an Interlocal Contract recorded as Document 0785198, Book 0611, Page 4082, and approved by the Douglas County Board of Commissioners on June 16, 2011 (the "Contract").

WHEREAS, the Parties mutually desire to extend the term of the Contract to August 31, 2014, and to amend the scope of NNDA's work.

WHEREAS, Paragraph 10 of the Contract allows the Parties to alter and amend the terms of the Contract.

NOW, THEREFORE, in consideration of the mutual promises and covenants herein made, the County and NNDA mutually agree as follows:

1. EXTENSION OF CONTRACT THROUGH AUGUST 31, 2014. Paragraph 1 of the Contract is amended to extend the term of the Contract through August 31, 2014.

2. WORK TO BE PERFORMED. Paragraph 2 of the Contract, "Work to Be Performed," is amended to incorporate the scope of services described in Attachment "A," Douglas County Economic Vitality, Energy Science: Advanced Engineering Cluster Initiative, Amended Scope of Work.

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3. PAYMENT FOR SERVICES. Paragraph 3 of the Contract, "Payment for Services," is amended and the Parties agree that NNDA shall receive the fixed sum of Fifty-Seven Thousand Seven Hundred Fifty Three Dollars (\$57,753) as more fully detailed in Attachment "B," Amended Budget.

All other covenants and terms of the Contract shall remain unchanged and in full force and effect.

IN WITNESS WHEREOF, the Parties hereto have caused this Extension of Interlocal Contract to be signed and intend to be legally bound thereby.

**On behalf of and with authority to sign for
NORTHERN NEVADA DEVELOPMENT AUTHORITY**

Robert C. Hoop May 29, 2013
(date)

**On behalf of and with authority to sign for
DOUGLAS COUNTY**

Greg Lynn (date)
Greg Lynn, Chairman
Board of County Commissioners

ATTEST:

Ted Thran (date)
Ted Thran, County Clerk/Treasurer

BY: Loraine Seaman
CLERK TO THE BOARD

Douglas County Economic Vitality Energy, Science: Advanced Engineering Cluster Initiative Ammended Scope of Work

Goal: Recruit, retain and expand 300 Energy & Science: Advanced Engineering Industry jobs

Objective: Create an environment to foster positive and dynamic growth within this industry segment for Douglas County.

Objective: Identify and communicate with businesses in neighboring states to develop leads.

Objective: Identify expansion opportunities within existing businesses.

1. Support the development of applicable workforce necessary for the successful retention, expansion and attraction of targeted sector companies.

***Deliverable** – Integrated STEM/Engineering educational strand as an expansion of the Douglas County School System’s K-12 progrma*

- a. Implementation of the Career and Technical Education’s “Project Lead the Way” program’s “engineering strand”
 - i. *Purchase of the curriculum from “Project Lead the Way” National Office*
 - ii. *Teacher training at the “Project Lead the Way Annual Boot Camp” for three teachers*
 - iii. *A detailed implementation plan produced in partnership with Douglas County Schools utilizing the career ladder developed by the Nevada Department of Education.*
 - iv. *Coordinated implemtation following developed plan*
- b. The development and production of an electronic brochure/presentation collateral piece that describes and presents the educational programs of Douglas County Schools and the articulation with Western Nevada College that supports the skilled workforce of this sector to support business attraction within the sector.

2. Identify, promote and solicit potential companies in neighboring states to drive relocation sales efforts.

- a. Continue use of data sources and other lead generation affiliations profided through professional collaboration with the Governor’s Office of Economic Development, Nevada Energy to target prospects within the targeted sector.
 - i. ***Deliverable** - Documented results indicating inquires, leads, prospects and closes resulting from sales efforts. 50 leads through program will be registered and presented*

- b. Develop, produce and implement integrated marketing campaign targeting two California markets where best opportunity of relocations are perceived to exist.

- i. Deliverable – Campaign tactical elements and implementation program to include electronic and printed materials and targeted communications specific to Douglas County’s advantages both lifestyle and business/industry that outlines state and county incentives and tax structure.*

- c. Develop and conduct familiarization tour for professional site selectors to see the county and the supporting region to develop working relationships within targeted industries and to support ongoing business development locations and expansion projects.

- i. Deliverable – A hosted site visit attended by leading site selectors with full familiarization of Douglas County’s site potential for their clients.*

3. Provide metrics and reports to Douglas County that detail the work and deliverables accomplished as well as progress toward the goal of recruiting, retaining and expanding 300 Energy & Science: Advanced Engineering Industry jobs.

- a. Deliverable – Quarterly written reports.*

CATEGORY/DETAIL	DETAIL COST	CATEGORY COST
Integrated STEM/Engineering Strand Development and Implementation		
Purchase and Implement Project Lead the Way in Douglas County CTE		
Curriculum		
Teacher's Training		
Program STEM KIT		
County Wide Promotional Efforts to support Career Program		\$16,700
California Marketing Campaign		
Printing of County specific business and life materials	\$3,000	
Telemarketing and Email solictions	\$1,750	
Mailer Creation and Mailing	\$1,750	
Media Placement Costs	\$3,000	
		<u>\$9,500</u>
Direct Sales Solicitations		
Travel and Presentation Costs		\$14,553
Site Selector Visitation		
Transportation		
Lodging		
Receptions		
Promotional Video and Welcome Gift		
Helicopter Tour of Valley and Lake		
Golf Tournament		
Entertainment		
		<u>\$17,000</u>
TOTAL BUDGET		\$57,753

CERTIFIED COPY

The document to which this certificate is attached is a full, true and correct copy of the original on file and on record in my office

DATE: June 10, 2013
 Clerk of the 9th Judicial District Court
 of the State of Nevada, in and for the County of Douglas.
 By: [Signature] Deputy