DOUGLAS COUNTY, NV

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1319-03-811-022 1420-07-101-004 APN# 1318-03-110-008
Recording Requested by/Mail to:
Name: Fennemore Craig, P.C. c/o Courtney M. O'Mara
Address: 300 E. Second Street, Suite 1510
City/State/Zip: Reno, NV 89501
Mail Tax Statements to:
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Findings of Fact, Conclusions of Law, and Judgme
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X Judgment – NRS 17.150(4)

Military Discharge – NRS 419.020(2)

(AREN ELLISON, RECORDER ted for recording ck applicable) Affidavit of Death - NRS 440.380(1)(A) & NRS 40.525(5)

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Courtney Mil/er O/Mara, Attorney

Signature

Printed Name

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IN AND FOR THE COUNTY OF WASHOE

FIRST FINANCIAL BANK, N.A.,

Case No.

CV11-01205

Plaintiff,

Dept. No.

vs.

GORDON R. LANE and CAROL LANE, individually and as Trustees of the LANE FAMILY TRUST; and JOHN C. SERPA, individually and as Trustee of the JOHN C. SERPA TRUST.

Defendants.

FINDINGS OF FACT, CONCLUSIONS OF LAW, AND JUDGMENT

IN THE SECOND JUDICIAL DISTRICT COURT OF THE STATE OF NEVADA

A nonjury trial in this matter took place before the Court on December 15, 2015. Courtney Miller O'Mara, Esq. and Leslie Bryan Hart, Esq. were present as Counsel for the Plaintiff and Greg Spradlin was present as a representative of the Plaintiff corporation, First Financial Bank, N.A. ("FFB") The Defendants in this matter were represented by Douglas R. Brown, Esq. and Mir Saied Kashani, Esq. who appeared before the Court *pro hac vice*.

Based on the evidence presented through the Plaintiff's witness Mr. Spradlin, a review of the evidentiary items submitted and the arguments of counsel, the Court finds that the Plaintiff has met its burden of establishing by a preponderance of the evidence that it has prevailed at this trial and the Plaintiff is entitled to judgment against the Defendants.

FINDINGS OF FACT

- 1. On or about September 28, 2007, the Lane Defendants obtained a \$3,000,000.00 business loan (the "Loan") through FFB's predecessor, Irwin Union Bank and Trust ("Lender"). The Loan was scheduled to mature on September 26, 2008. The Loan explicitly provides that it will be governed by the laws of the State of Nevada.
- 2. On or about September 28, 2007, John C. Serpa, individually and as Trustee of the Serpa Family Trust, executed two Personal Guarantees ("Guarantees"), promising to make timely payment of up to \$1,570,000.00 of the sums due or to become due or in connection with the promissory note in the principal sum of \$3,000,000.00.
- 3. The Guarantees, which are identical other than the name of the guarantor, explicitly provide that they shall be interpreted in accordance with the laws of the State of Nevada.
- 4. The Guaranty recites, and Mr. Serpa agreed, that the Guarantees shall terminate upon payment of the loan in full.
- 5. The Guaranty clearly states that the Guarantor shall pay to the Lender up to \$1,570,000.00 in the event all indebtedness in connection with the Loan if the Loan is not timely repaid.
- 6. The Guaranty states that an interest rate of 12% will be charged against any amount required to be paid by the Guarantor.
- 7. Regarding the interest rate applicable through the Guarantees, the Court finds in favor of Defendant Serpa. There is an ambiguity and the Court resolves it in the Defendant's favor:

 Defendant Serpa will be subject to a default interest rate of 5% on any sum required to be paid by Guarantor to Lender to the time of judgment at which time he will be required to pay at a 12% interest rate.
 - 8. The Court finds that the Guaranty is a valid, binding contract.
- 9. On or about September 28, 2007, the Lane Defendants executed a Deed of Trust and Assignment of Rents in favor of Lender, granting to Lender a security interest in property in El Dorado County, California (the "Property"), including the land, improvements, leases and rents and other rights in the property described in a deed of trust (the "Deed of Trust").

- 10. The Deed of Trust explicitly provides that it will be governed by the laws of the State of Nevada.
- 11. On or about September 27, 2007, the Lane Defendants executed a Promissory Note (the "Note") that required them to make monthly loan payments on interest only to Lender. The maturity date of the note was September 26, 2008.
- 12. On or about September 26, 2008, the maturity date of the Note was extended by agreement of the parties to December 26, 2008.
- 13. On or about December 26, 2008, the maturity date of the note was again extended, this time to June 26, 2009. The interest rate was adjusted to a fixed rate of 5% by this modification.
- 14. On June 26, 2009, the Modified Note matured and the Lane Defendants failed to pay the Loan as agreed and made no additional monthly payments to Lender.
- 15. On or about September 18, 2009, the State of Indiana Department of Financial Institutions took possession of Lender and appointed the Federal Deposit Insurance Corporation as Receiver for Lender ("FDIC as Receiver"). As a result of this appointment, the FDIC as Receiver succeeded to all rights, titles, powers, and privileges of Lender and took over Lender's assets, including the Loan.
- 16. On or about September 18, 2009, the FDIC as Receiver and First Financial Bank, N.A. (noted, *supra*, "FFB"), entered into a Loan Assignment Agreement whereby the FDIC as Receiver assigned all right, title and interest of, in and to the Loan, Modified Note and Deed of Trust to FFB.
- 17. On or about March 18, 2011, FFB foreclosed on the Property referenced in the Deed of Trust.
- 18. FFB bid \$1,890,000.00 at the foreclosure sale whereas the indebtedness at the time of the sale exceeded that amount.
- 19. There is a stipulation as to the fair market value of the secured property, which is \$2,300,000.00.
 - 20. Pre-foreclosure interest totaled \$233,013.70.
 - 21. The combined other relevant fees Porter Simpson's \$9,717.58; Midkiff's \$2,689.99;

Professional Services Industries' \$2,700.00; John-Perkins' \$8,500.00 were appropriate foreclosure costs.

- 22. The total indebtedness at the foreclosure was \$3,272,350.40 and after foreclosure, less the fair market value of \$2,300,000.00, the total indebtedness was \$972,350.40.
- 23. Per the loan agreement as modified, the Lanes are obligated to pay interest at a rate of 5% (\$230,833.32) for a total owing as of today, December 15, 2015, of \$1,203,183.72.
- 24. Per the Guarantees executed by Mr. Serpa, he is obligated to pay interest at a rate of 5% (\$230,833.32) for a total owing as of today of \$1,203,183.72, which is an amount somewhat smaller than he guaranteed.
 - 25. The deficiency action in this matter was timely filed.
 - 26. Mr. Spradlin was a credible witness with over 32 years of banking experience.
 - 27. The Defendants presented no witnesses.

CONCLUSIONS OF LAW

- 28. NRS 40.451 and 40.459 (prior to the 2011 amendment) apply to this dispute. NRS 40.459 explains what recovery can be realized upon a foreclosure sale and NRS 40.451 defines indebtedness.
 - 29. The preforeclosure interest accumulation was proper.
 - 30. The foreclosure sale costs were proper items of cost.
- 31. The Defendants interpretation of the Guarantees and their ambiguities is rejected by the Court. The Court does not find ambiguities in the plain reading of the documents. The Court concludes they mean that Mr. Serpa guaranteed he would pay to the bank any amount up to \$1,570,000.00 if any monies were owed after sale and final accounting because of the Lane's defaulting on the Loan. That language refers to the definition of indebtedness.
- 32. Under NRS 40.459, FFB is entitled to recover the amount by which the amount of indebtedness which was secured exceeds the fair market value of the property sold at the time of the sale, with interest from the date of the sale. The parties stipulated that as of March 18, 2011, the fair market value of the Property was \$2,300,000.00, higher than the sales price at the Trustee's Sale. As

such, FFB is entitled to recover the difference between the fair market value of the Property, as determined by the Court, and the amount of indebtedness, with interest from the date of the sale. NRS 40.459.

- 33. The evidence at trial established by a preponderance of the evidence that FFB is entitled to a deficiency judgment against each of the Lane Defendants for \$1,203,183.72.
- 34. The evidence at trial established by a preponderance of the evidence that FFB is entitled to a deficiency judgment against each of the Serpa Defendants for \$1,203,183.72.

JUDGMENT

- 35. Judgment shall be entered in the amount of \$1,203,183.72 as to the Lane Defendants and \$1,203,183.72 as to the Serpa Defendants.
- 36. Additional interest will continue to accrue as to the Lane Defendants at the legal rate of interest for the State of Nevada.
- 37. Additional interest will continue to accrue as to the Serpa Defendants until the judgment is satisfied at the contracted rate of interest of 12%.
 - 38. The Court enteres judgment in favor of FFB on all of its claims for relief.
- 39. The Modified Note provides that the holder thereof is entitled to recover reasonable attorneys' fees in the even suit is brought to collect the obligations thereunder, and FFB is entitled to recover its attorneys' fees incurred herein. FFB is entitled to file a Motion for Attorneys' Fees using the factors set out in *Brunzell v. Golden Gate National Bank*, 85 Nev. 345, 455 P.2d 31 (1968).

Dated this 15+4 day of December, 2015.

JÉROME POLAHA DISTRICT JUDGE



1 2 3 4 5	Leslie Bryan Hart, Esq. (SBN 4932) Courtney Miller O'Mara, Esq. (SBN 10683) FENNEMORE CRAIG, P.C. 300 E. Second St., Suite 1510 Reno, Nevada 89501 Tel: (775) 788-2228 Fax: (775) 788-2229 lhart@fclaw.com ; comara@fclaw.com Attorneys for Plaintiff
7	IN THE SECOND JUDICIAL DISTRICT COURT OF THE STATE OF NEVADA IN AND FOR THE COUNTY OF WASHOE
8	FIRST FINANCIAL BANK, N.A., CASE NO.: CV11-01205
9	Plaintiff, DEPT. NO.: 3 vs.
10	GORDON R. LANE and CAROL LANE,
11	individually and as Trustees of the LANE FAMILY TRUST; and JOHN C. SERPA,
12 13	individually and as Trustee of the JOHN C. SERPA TRUST,
14	Defendants.
15	
16	AFFIDAVIT OF JUDGMENT STATE OF NEVADA)
17) ss. COUNTY OF WASHOE
18	Courtney Miller O'Mara, being first duly sworn, deposes and says:
19	1. That I am an attorney for First Financial Bank, N.A. and it is in that capacity that I
20	make this affidavit.
22	2. That the names and addresses of the judgment debtors in the above action are as
23	follows:
24	A. Gordon R. Lane ("Randy")
25	642 Freel Drive Zephyr Cove, NV 89448
26 27	Mr. Lane is a natural person and the last 4 digits his social security number are
28	7516.
FENNEMORE CRAIG, P.C. 300 E. SECOND ST. SUITE 1510 RENO, NEVADA 89501 (775) 788-2200	

1	
1	B. Carol Lane
2	642 Freel Drive Zephyr Cove, NV 89448
3	
4	Ms. Lane is a natural person and the last 4 digits of her social security number are
5	3326.
6	C. Gordon R. Lane and Carol Lane as Trustees of the Lane Family Trust
7	642 Freel Drive Zephyr Cove, NV 89448
8	Mr. Lane is a natural person and the last 4 digits his social security number are
9	
	7516. Ms. Lane is a natural person and the last 4 digits of her social security number are 3326.
10	D. John C. Serpa, Sr. P.O. Box 1724
11	Carson City, NV 89702
12	Mr. Serpa is a natural person and the last 4 digits of his social security number are
13	7678.
14	
15	P.O. Box 1724
16	Carson City, NV 89702
17	Mr. Serpa is a natural person and the last 4 digits of his social security number are
18	7678.
19	3. The Assessor's Parcel Numbers and addresses of the real properties that are
20	confirmed as owned by the judgment debtors are as follows:
21	
22	A. Gordon R. Lane and Carol L. Lane 307 Genoa Springs Drive
23	Minden, Nevada 89423 Douglas County Nevada
24	APN 1319-03-811-022
25	B. John C. Serpa
26	3586 Silverado Drive Carson City, NV 89705
27	Douglas County Nevada APN 1420-07-101-004
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2	C. John C. Serpa, Sr. Trustee 1084 Skyland Drive
3	Zephyr Cove, NV 89448 Douglas County Nevada
4	APN 1318-03-110-008
5	
6	DATED: This day of December, 2015
7	Cliff Man
8	Courtney Miller O'Mara
9	
10	Subscribed and sworn to before me this 10 day of December, 2015. DIANA L WHEELEN Notary Public - State of Nevada
11	Appointment Recorded in Washoe County No: 09-10074-2 - Expires May 7, 2017
12	Notary Public
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